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AUTUMN 1922

Wholesale Special Offers

OF OUR STANDARD-
“QUALITY FIRST”

DECIDUOUS TREES
EVERGREENS
HARDY FLOWERING SHRUBS
VINES AND CLIMBERS
GARDEN ROSES
HERBACEOUS PERENNIALS
FORESTRY AND NURSERY
PLANTING MATERIAL

THE KELSEY NURSERY SERVICE IS UNIQUE.

Our facilities for furnishing reliable planting stock are those of any responsible, well established Mercantile Company for supplying varieties in quantity and complete assortments—the best the market affords—at lowest prices. Our relations to our growers of Nursery Stock are precisely those of any Merchant concern, such as a Department Store to the various producers and manufacturers furnishing the goods it offers. Our patrons thereby have the benefit of a broader selection than can possibly be offered by any single nursery or combination of nurseries.

We give careful attention to the selecting, grading, packing, forwarding and tracing so that the stock may be received for planting in fresh condition.

In order that our patrons may obtain their requirements also on the most favorable terms, we eliminate all unnecessary overhead charges, supplying the material at low net prices and in this way the bare expense of packing and transportation are at actual cash cost to the purchaser.

Owing to the continuance of United States Quarantine “No. 37” an embargo against the importation of all nursery stock, we recommend placing orders now to avoid scarcity and very likely higher prices later, whether the stock be required this Autumn or next Spring.

It is always agreeable to us to have examinations made either by samples under the usual specifications or of larger stock in nursery if desired.

F. W. KELSEY NURSERY COMPANY

Business Established in 1878

50 Church Street

New York City

Telephones: Cortlandt 6380, 2123.

"I love the presence of the friendly trees."

DECIDUOUS, SHADE & ORNAMENTAL TREES.

Good shade trees are in large demand and in view of the increasing shortage, order now for shipment this Autumn or next Spring as preferred.

All first class, straight trees with well developed heads, transplanted and with good roots.

	doz.	100
AMERICAN ELM (<i>Ulmus Americana</i>)		
10 to 12 feet	7.50	60.00
1½ to 2 inches caliper	16.50	115.00
2 to 2½ inches caliper	27.50	165.00
2½ to 3 inches caliper	33.50	225.00

* See Note.

CAROLINA POPLAR (*Populus Carolinensis*)

6 to 8 feet	4.00	22.50
8 to 10 feet	5.00	28.50
10 to 12 feet	6.00	40.00
2 to 2½ inches caliper	15.00	95.00

EUROPEAN LINDEN (*Tilia Platyphylla*)

1½ to 2 in. caliper (8 to 10 ft.)	25.00	180.00
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LOMBARDY POPLARS (*Populus Fastigiata*)

(Prices same as Carolina Poplars above)

NORWAY MAPLE (*Acer Platanoides*)—One of the best for street and park planting. Order now on account of increasing shortage.

1½ to 2 inches caliper	23.50	175.00
2 to 2½ inches caliper	29.50	220.00
2½ to 3 inches caliper	37.50	295.00
3 to 3½ inches caliper	50.00	385.00
3½ to 4 inches caliper	60.00	465.00
4 to 4½ inches caliper	75.00	575.00

* See Note.

RED FLOWERING HORSECHESTNUT (*Aesculus Rubicunda*)—Rare and very beautiful. A favorite for lawn and park planting.

5 to 7 feet	27.50	170.00
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STANDARD CATALPA (*Catalpa Bungeii*)—Very desirable for formal effects.

2 years, 5 feet stems	19.50	135.00
2 years, 6 feet stems	25.00	165.00

*NOTE:—Special Rates in carload lots, on request.

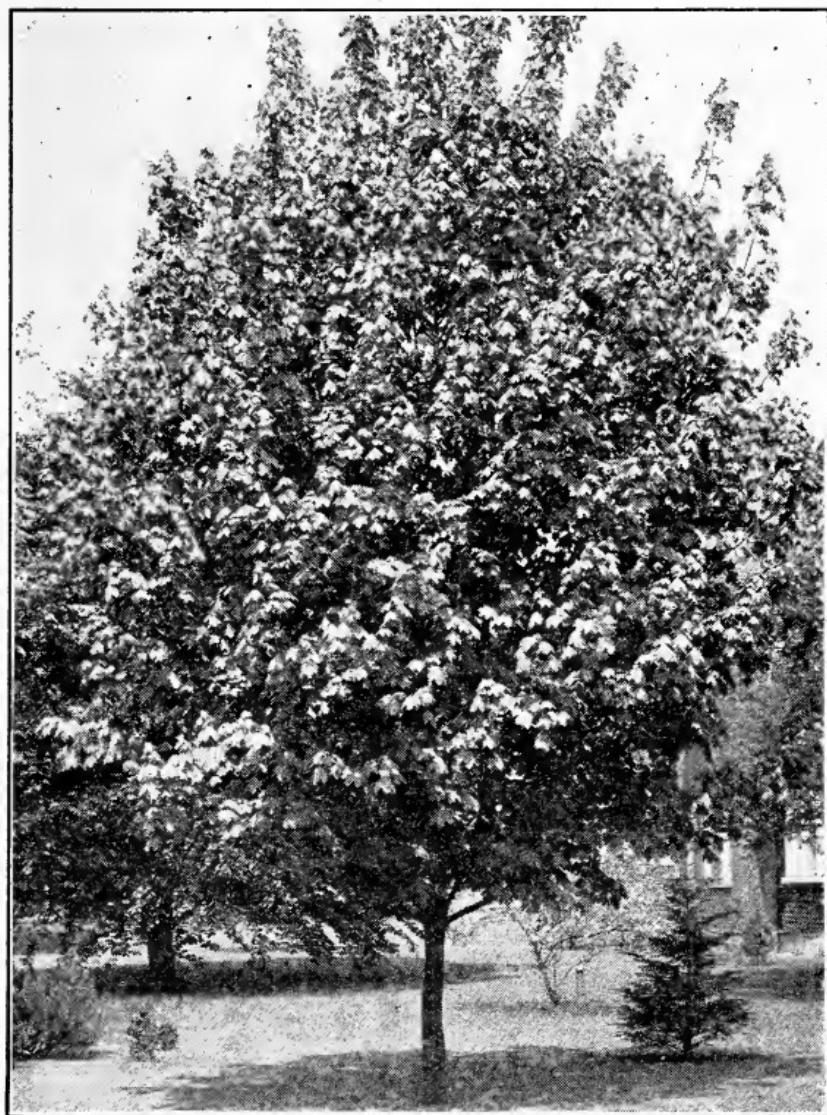
Our **SHADE TREE FAMILY** includes all the others—ASH, BEECH, BIRCH, CHESNUT, GINKO, LINDEN, MAPLE, OAK, POPLAR, etc.—in good supply of the more desirable varieties and sizes. Let us know your requirements and we shall be pleased to quote you special or combination rates accordingly.

TREE SURGERY—Our "Tree Doctors" are tree insurance. And this is especially true with the advent of irresponsible or "quack" tree doctors. Our service is dependable, efficient, and satisfactory and our charges are reasonable. We shall be pleased to send an expert to examine your trees and give you an estimate.

"Trees climb slowly to their height, through days and months and years." Plant Kelsey "Quality First" trees to shorten these long years.

A masterpiece without a frame lacks the effectiveness of a finished product—its value is estimated proportionately. Our "Quality First" planting material has for the home-site, country estate or park, all the advantages of the frame for the masterpiece. The many complimentary reports coming in from our shipments, are ample evidence of this. (See Leaflet enclosed.)

Our nearly a half century of experience and observation enable us to assure you satisfaction.



NORWAY MAPLE (ACER PLATANOIDES)

One of the most desirable for street and park planting. (See special offers, opposite page.)

EVERGREENS

AMERICAN ARBOR VITAE (*Thuya Occidentalis*)
BLUE VIRGINIAN CEDAR (*Juniperus Virg. Glauca*)
COLORADO BLUE SPRUCE (*Picea Pungens Glauca*)
DWARF MOUNTAIN PINE (*Pinus Mughus*)
HEMLOCK (*Tsuga Canadensis*) Fine XXX Specimens.

Selected Native—Not transplanted.

IRISH JUNIPER (*Juniperus Hibernica*)
NORWAY SPRUCE (*Picea Excelsa*)
SILVER FIR (*Abies Concolor*)
WHITE PINE (*Pinus Strobus*)

All of these, as well as our usual assortment of fine Evergreens, including the PINES, SPRUCES, FIRS, JUNIPERS, CEDARS, ARBOR VITAEs, RETINOSPORAS, etc., we have available in good supply, in the more desirable sizes, and shall be pleased to quote special inducement prices for shipment now or next Spring as may be preferred.

HARDY FLOWERING SHRUBS

Early, late, or continuous bloom may be had by careful selection of varieties—we shall be pleased to make recommendations to meet your wishes.

	doz.	100
AMERICAN HAZELNUT (<i>Corylus Americana</i>)— Very attractive shrub with beautiful purple blossoms.		
2 to 3 feet	4.00	25.00
3 to 4 feet	5.00	35.00
BILLARD'S WHITE SPIREA (<i>Spirea Billardi Alba</i>)		
12 to 18 inches	2.50	10.00
18 to 24 inches	3.00	12.50
BRIDAL WREATH (<i>Spirea Van Houttei</i>)		
12 to 18 inches	2.00	7.50
18 to 24 inches	2.50	10.00
CORALBERRY (<i>Symphoricarpos Racemosus</i>)		
12 to 18 inches	2.00	7.50
18 to 24 inches	2.50	10.00
DEUTZIAS (<i>Deutzia</i>)		
Single White (<i>Crenata</i>) Pink (<i>Bride of Rochester</i>)		
Double White (<i>Candidissima</i>) Fortune's (<i>Fortunei</i>)		
12 to 18 inches	2.00	8.50
18 to 24 inches	2.25	10.00
DOGWOOD (<i>Cornus</i>)		
Silky (<i>Amomum</i>) Siberian Red Ozier (<i>Siberica</i>)		
European Red Ozier (<i>Sanquinea</i>) Red Branched (<i>Stolonifera</i>)		
12 to 18 inches	2.00	8.00
18 to 24 inches	2.25	10.00
2 to 3 feet	2.50	15.00
FIVE LEAVED ANGELICA (<i>Aralia Pentaphylla</i>)— Rare and very desirable.		
2 to 3 feet	4.00	25.00
3 to 4 feet	5.00	35.00
GOLDEN BELL (<i>Forsythia</i>)		
Hybrid (<i>Intermedia</i>) Fortune's (<i>Fortunei</i>)		
Drooping (<i>Suspensa</i>) Dark Green (<i>Vividissima</i>)		
12 to 18 inches	2.00	8.50
18 to 24 inches	2.50	10.00
GOLDEN NINEBARK (<i>Spirea Opulifolia Aurea</i>)		
12 to 18 inches	2.50	10.00
18 to 24 inches	3.00	12.50
MOCK ORANGE (<i>Philadelphus Coronarius</i>)		
12 to 18 inches	2.00	7.50
18 to 24 inches	2.25	10.00
2 to 3 feet	2.50	12.50
NINEBARK (<i>Spirea Opulifolia</i>)		
(Prices same as Billard's White Spirea above)		
PERSIAN LILAC (<i>Springa Persica</i>)		
18 to 24 inches	2.50	17.50
SNOWBERRY (<i>Symporicarpos Vulgaris</i>)		
(Prices same as Coralberry above)		

SPECIAL ASSORTMENT OF OUR HARDY FLOWERING SHRUBS

Our selection of fine varieties.

	100	1000
12 to 18 inches	6.50	45.00
18 to 24 inches	8.50	70.00
2 to 3 feet	12.50	100.00
3 to 4 feet	18.00	165.00

Other popular varieties of **DEUTZIAS**, **DOGWOODS**, **FORSYTHIAS**, **SPIREAS**, and **SYRINGAS**, also **LILACS**, **ELDERS**, **SNOWBALLS**, and others, we have in complete assortment in planting sizes. Consult us about your plans both for suggestion and quotation.

RHODODENDRONS AND KALMIAS.

This has been "Headquarters" for many years for the beautiful **HARDY RHODODENDRONS**, and **MOUNTAIN LAUREL**; as also Domestic and Imported varieties of **HARDY AZALEAS**, which we offer at the following very special rates.

NATIVE RHODODENDRONS and LAUREL:—Great American Rosebay (*Rhododendron Maximum*) and Mountain Laurel (*Kalmia Latifolia*), carefully selected, bushy plants, with ball, in our standard car lots:

175 to 200 plants 2 to 4 feet . \$125.00 per car

150 to 200 plants 3 to 5 feet . 140.00 per car

Also double quantity combination cars:

350 to 400 plants 2 to 4 feet 240.00 per car

300 to 350 plants 3 to 5 feet 275.00 per car

As we have made a specialty of furnishing these fine plants in quantity to the leading parks and private estates with such satisfactory results for so many years, our personal attention and care in selecting assure quality and service which will merit your continued patronage.

HARDY HYBRID RHODODENDRONS:—We still have an assortment of these elegant shrubs in the best and hardiest varieties, and good colors, which we can furnish in limited quantities on early order, although this stock is now almost out of the market.

	100	1000
DWARF BOXWOOD (<i>Buxus Suffruticosa</i>) Most desirable for Evergreen border edging.		
3 to 5 inches	9.00	65.00
5 to 7 inches	15.00	110.00
7 to 10 inches	20.00	150.00
	doz.	100

EVERGREEN BARBERRY (*Berberis Trifoliata*). A new and beautiful evergreen shrub, holly-leaved and with red berries, readily adaptable for hedge or group plantings.

12—18 inches	6.00	40.00
2—3 feet	9.00	65.00

AZALEA HINODIGIRI, Very fine—at special prices. Evergreen with Bright Scarlet flowers. One of the finest of Hardy shrubs.

4—8 inches	6.00	45.00
8—12 inches	12.50	85.00
12—15 inches	25.00	195.00
15—18 inches	37.50	265.00

AZALEA AMOENA Evergreen Rosy Purple flowers.

4—8 inches	5.00	35.00
8—12 inches	17.50	125.00
12—15 inches	22.50	165.00
15—18 inches	27.50	200.00

**Azalea Indica Alba, Kurume, Ledifolia Alba,
Magnifica, quoted on request.**

COMPLETE LISTS: We have for many years, made a feature of furnishing planting lists complete—a service much appreciated—permitting the placing of your entire order with one responsible source of supply—this company.

COMPETITION: We are at all times ready and willing to meet legitimate competition, both as to quality and prices; and your confidence in such matters will be reciprocated.

HEDGE AND BORDER PLANTS.

	doz.	100
EVERGREEN BARBERRY (<i>Berberis Trifoliata</i>)—Very attractive for either group or hedge planting—holly-leaved with red berries.		
12—18 inches	6.00	40.00
2—3 feet	9.00	65.00
	100	1000

JAPANESE BARBERRY (<i>Berberis Thunbergii</i>)		
12—18 inches Seedlings	6.00	45.00
12—18 inches X Transplanted ..	16.00	145.00

CALIFORNIA PRIVET (<i>Ligustrum Ovalifolium</i>)		
12—18 inches branched	3.00	20.00
18—24 inches branched	4.00	27.50
2—3 feet 3 branches up	7.50	50.00
3—4 feet 3 branches up	10.00	85.00

IBOTA PRIVET (<i>Ligustrum Ibota</i>)—The hardiest of Privets.		
12—18 inches	7.00	55.00
18—24 inches	9.00	75.00
2—3 feet	12.50	100.00

See Also **DWARF BOXWOOD**—page three.

Many of our hardy flowering shrubs make very attractive hedges—ask us about them. Also some of the Evergreens are very desirable for hedges or wind breaks. It will pay to consult us.

VINES AND GROUND COVERS.

	100	1000
DUTCHMAN'S PIPE (<i>Aristolochia Sipho</i>)—Very desirable and very scarce.		

2 years First Class	17.50	145.00
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HALL'S JAPANESE HONEYSUCKLE (<i>Lonicera Halliana</i>)		
2 years First Class	15.00	110.00

JAPANESE IVY (<i>Ampelopsis Veitchii</i>)		
2 years First Class	15.00	120.00
3 years First Class	18.50	165.00

JAPANESE SPURGE (<i>Pachysandra Terminalis</i>)—The best hardy ground cover.		
6—8 inches	13.50	100.00

Other CLIMBING VINES and trailing plants, in first class, strong vines, including the IVIES, EUONYMUS, BITTERSWEET, CLEMATIS, VINCAS, etc., will be quoted and furnished on request.

KELSEY NURSERY SERVICE

Is being expanded to keep apace the times—affording a service that merits the name.

Consulting with us on your planting problems and the hardy stock required, will pay good dividends in both present and future satisfaction. Being conversant as we are, with the important landscape features here and abroad, we shall be pleased to advise with you on either formal landscape treatment or naturalistic development of Woodlands (see enclosed Leaflet).

We are in position to recommend competent superintendents and head gardeners—our method of securing first hand data assures reliable and efficient men for these positions.

Where planting, construction of roadways, paths, etc., are desired, we shall be pleased to arrange these for you or recommend dependable experts for carrying out your requirements.

Improving Woodlands

The growing interest in the treatment of natural woods and woodlands for country estates and Public Parks, indicates a need for landscape facilities to properly accomplish these improvements.

In many ornamental grounds where attractive lawns, landscape plantings, gardens and flowers, are ideally perfect, it is noticeable that the adjoining woodlands are either neglected or lack the plan and planting treatment which will make them a feature in keeping with the other landscape embellishments.

KELSEY NURSERY SERVICE

has been extended to include this service.

Consulting us regarding this kind of landscape treatment can, with suitable plans and the use of the hardy indigenous native Trees, Evergreens, Shrubs, Vines, Herbaceous Plants, etc., accomplish pleasing woods planting effects. We are well equipped for this service and for furnishing the requisite planting material.

From study and observation of this needed improvement and an acquaintance with the qualified experts for making effective plans, we can offer our present and prospective patrons efficient service in consulting us without obligation on this subject.

F. W. KELSEY NURSERY COMPANY

Business Established in 1878

50 Church Street

New York, N. Y.

Phones—Cortland 6380-2123

PRACTICAL RESULTS

On arrival of a recent shipment of two orders for nearly 15,000 trees sent to the Pacific Coast, we had this report from the President of the Company notwithstanding one car of this stock was unduly delayed almost three weeks en route:— —

"Shipment of trees arrived today and we want to say that it is a very fine lot of trees. Our fruit inspector said that he had never seen a nicer lot of trees come into the state of Washington."

And this transaction was followed by an inquiry for "more of these trees."

"We are delighted with the Rhododendrons. They are fine plants and arrived in good order. The same is true of the other stock."

This comes from a shipment of several thousand plants to one of the leading trunk railroads.

"A year ago I bought of you one lot of 1000 Hemlocks. It proved a very good shipment, and I would like to buy some more for this season's planting."

"All items of order received and all very satisfactory plants."

Report from a prominent Landscape Architect whose list we furnished complete—a special feature of the Kelsey Nursery Service

"I am glad to say the (four cars) Rhododendrons arrived in good condition, and we did not have as much trouble in unloading them as I had anticipated"

"Enclosed herewith find check for work done on the trees at my place during the months of October and November. I noticed your men at work and was particularly pleased with their knowledge of the subject and the industry they displayed on the job. Your service appears to be quite satisfactory."

A word regarding our "Tree Doctoring" which resulted in another call from the writer for his new country place the following season. _____

These are just a few of the scores of similar reports and letters we are continually receiving, unsolicited, indicating the quality of our stock, excellence of our packing and the affect of our facilities for tracing and securing prompt delivery of all shipments—features that have made the Kelsey Nursery Service more and more appreciated and resulting in mutual satisfaction.

KELSEY NURSERY SERVICE
is always at your command.

KELSEY NURSERY COMPANY

Business established in 1878

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Phones: Cortland 6380-2123

"BUDGETIZE" Your planting appropriations.

Good business has decreed the Budget System, a most effective safety valve to insure economic results. What is successful in good business is applicable to planting matters. We are recommending to all our patrons the desirability of putting the planting stock for their grounds on a budget basis, thus giving them a maximum of value for a minimum outlay. Acquaint us with your appropriation and let us make suggestions.

SMALL STOCK

For Forestry, Lining Out and Nursery Planting.
"S" denotes seedlings; Each "X" one transplanting.

DECIDUOUS.

	1000	10,000
AMERICAN ELM (<i>Ulmus American</i>)		
12—18 inches	6.00	55.00
18—24 inches	9.00	80.00
2—3 feet	13.50	125.00
BLACK LOCUST (<i>Robinia Pseudacacia</i>)		
12—18 inches	12.50	110.00
18—24 inches	17.50	150.00
2—3 feet	25.00	225.00
BLACK WALNUT (<i>Juglans Nigra</i>)		
12—18 inches	17.50	165.00
18—24 inches	25.00	225.00
2—3 feet	30.00	285.00
BOX ELDER (<i>Acer Negundo</i>)		
12—18 inches	10.00	85.00
18—24 inches	15.00	125.00
2—3 feet	20.00	185.00
CAROLINA POPLAR (<i>Populus Carolinensis</i>)		
18—24 inches	30.00	275.00
2—3 feet	35.00	315.00
HONY LOCUST (<i>Gleditsia Triacanthos</i>)		
(Same as Black Locust above)		
JAPANESE LARCH (<i>Larix Leptolepsis</i>)		
9—12 inches S	25.00	
12—15 inches X	35.00	
18—24 inches XX	50.00	450.00
LOMBARDY POPLAR (<i>Populus Fastigiata</i>)		
(Same as Carolina Poplar above)		
ORIENTAL PLANES (<i>Platanus Orientalis</i>)		
12—18 inches	60.00	550.00
18—24 inches	75.00	675.00
2—3 feet	90.00	835.00
RED OAK (<i>Quercus Rubra</i>)		
6—12 inches	22.50	200.00
12—18 inches	35.00	325.00
18—24 inches	50.00	485.00
RUSSIAN MULBERRY (<i>Morus Alba Tartarica</i>)		
18—24 inches	35.00	325.00
2—3 feet	45.00	425.00
SCARLET MAPLE (<i>Acer Rubrum</i>)		
12—18 inches	12.50	100.00
TULIP POPLAR (<i>Liriodendron Tulipifera</i>)		
12—18 inches	15.00	135.00
18—24 inches	21.00	195.00
2—3 feet	28.50	275.00
WESTERN CATALPA (<i>Catalpa Speciosa</i>)		
12—18 inches	8.00	75.00
18—24 inches	12.50	100.00
2—3 feet	16.50	150.00
WHITE ASH (<i>Fraxinus American</i>) True Variety		
18—24 inches	40.00	375.00
2—3 feet	55.00	490.00
WHITE OAK (<i>Quercus Alba</i>)		
8—15 inches	95.00	

SMALL STOCK (Cont'd on next page)

SMALL STOCK (Continued)
EVERGREEN

1000 10,000

Each "X" signifies number of times translated. "S" Seedlings.

DOUGLAS FIR (Pseudotsuga, Taxifolia)

8—12 inches XX 60.00

NORWAY SPURCE (Picea Excelsa)

6—10 inches S 28.50 245.00

10—12 inches S 39.50 375.00

12—18 inches XX 140.00

SITKA SPRUCE (Picea Sitchensis)

8—12 inches XX 35.00

SCOTCH PINE (Pinus Sylvestris)

6—10 inches S 28.50 245.00

10—12 inches S 39.50 385.00

10—12 inches X 67.50 650.00

12—18 inches X 135.00 1100.00

WHITE PINE (Pinus Strobus) for New York State.

12—18 inches XX 150.00

18—24 inches XX 200.00

Other varieties and sizes quoted on receipt of advices as to your requirements.

TREE SEEDS:—With the growing interest in Forestry for commercial and experimental purposes, the advantages of reliable high germinating quality, fresh crop, forest tree seeds, is appreciated. For assured satisfaction, this is becoming "headquarters" for standard kinds of forest tree seeds, domestic and imported varieties—we having furnished leading State, Governmental Departments and large private users for many years. Let us know your wants, for quotation.

GARDEN ROSES: Flowering sizes of EVERBLOOMING, HYBRID PERPETUALS, HYBRID TEAS, CLIMBERS, etc., in leading selected varieties, in fine assortment and best colors, we can furnish in quantity. We shall be pleased to quote you special rates on your Rose Garden requirements.

HERBACEOUS PERENNIALS: All the popular flowering varieties, in good strong plants or clumps can be furnished at attractive prices. Proper selection for early flowering and continuous bloom is a service we take pleasure in extending you.

FRUITS and NUTS: With the increasing demand for our true-to name, dependable fruits, insuring best final results, we are equipped to furnish these in select orchard and commercial varieties—all grades including "extra size" bearing age. We shall be pleased to extend you the benefit of our many years of experience in handling this stock for consultation and suggestion without obligation. Our "Quality First" trees give best final results at minimum cost and risk.

ONLY A FEW SPECIAL OFFERS, special as to varieties, quality and prices, are shown herein. Our available supply of the other more desirable varieties is ample; and we recommend you to take up with us for special quotation such items as you may be interested in or require. These prices contemplate furnishing 250 or more at the 1000 rates—50 or more at the 100 rates.

F. W. KELSEY NURSERY COMPANY

Business Established in 1878

50 Church Street New York City
Telephones:—Cortlandt, 2123—6380